



**Theophilus Robert Poots**

### **Capacity Statement**



## THEOPHILUS ROBERT POOTS



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[rpoots@gsgroupltd.com](mailto:rpoots@gsgroupltd.com)

**Tel:** +44 2892 693622

**Mob:** +44 7889 583498

**DOB:** 06/02/1958

**Status:** Married

### Personal Statement

A Managing Director, Place Maker and Entrepreneur with 25 years accumulated experience initiating, developing and nurturing strategic alliances between local, national and international businesses and governments. Robert innovates and financially model's projects across diverse sectors, identifying models on behalf of key stakeholders to effectively develop and deliver business concepts, strategies and policies. He has extensive International working experience and business networks in the Middle East, China, EU accession countries and Europe with areas of expertise to include:

- Agriculture and the Agri. food industry
- Rural Development and sustainability
- Diversification
- Strategic policy development.
- Innovation of regeneration concepts.
- Securing Funding in competitive markets.
- Modelling Multi sector business solutions.
- Leading Multi-stakeholder negotiation.
- Managing cultural diversity within the business environment.
- Complex financial modelling.
- Renewable Energy Technologies
- Global Greening modelling.
- Inter-governmental negotiation
- Team management and development.
- Peace and reconciliation facilitation.
- Identification of Global development opportunities
- Integration of supply chain management

## Professional Experience

### GSQ Group Parent Company

#### **Founder and Finance Director**

**Global Security Qualifications Group Ltd**  
[GSQ group]



**2016 – present**  
[rpoots@gsggroup.com](mailto:rpoots@gsggroup.com)

Tel: +44 2891 898044

Mob: +44 7889 221220

<http://www.gsqgrouppltd.com>

Global Security Qualifications Group Ltd is the parent company of a group of Specialised Security companies including, Northern Ireland Security Qualifications Ltd [a **Specialised Security Awarding Organisation, originally Praesum Ltd**], Praesum NI Ltd [a **Specialised Security Training Company**], Praesum Athenaeum a Specialised Security Platform integrating Programme/Qualification Library and Intellectual Property holding Organisation and GSQ Solutions Ltd a Specialised Security facilities management, consultancy and operating company. The Group and Subsidiary Company structures contain a number of key advisory board members from a diverse national spectrum including the **United Kingdom, Ireland, Europe and Pakistan**, all of whom maintain a diligent and risk adverse approach as to the operation and direction of growth of the Group and its subsidiary Companies

<b>Holding Corporation</b> <b>GSQ group:</b>	<b>Global Security Qualifications Group Ltd.</b> Registered <b>06/12/2017</b> Website: <a href="http://www.gsqgrouppltd.com">www.gsqgrouppltd.com</a> Reg. no. NI 635727
<b>Subsidiaries</b> <b>Operational Consultancy</b> <b>GSQS:</b>	<b>GSQ Solutions Ltd.</b> Incorporated <b>19/07/2019</b> Website: <a href="http://www.gsqolutions.com">www.gsqolutions.com</a> Reg.no. NI 663121
<b>Awarding Organisation</b> <b>NISQ:</b>	<b>N.I. Security Qualifications Ltd</b> Incorporated <b>18/12/2017</b> Website: <a href="http://www.nisq.uk">www.nisq.uk</a> Reg. no. NI649879
<b>Independent Training Provider</b> <b>PNI:</b>	<b>PraesumNI Ltd</b> Incorporated <b>18/12/2017</b> Website: <a href="http://www.praesumni.com">www.praesumni.com</a> Reg. no. NI649880
<b>Specialised Security Platform</b> <b>Praesum Athenaeum:</b>	<b>NISQ Qualifications</b> <b>University Qualifications [pending]</b> Website: [under development] <a href="http://www.praesumathenaeum.com">www.praesumathenaeum.com</a> Level 2-7 Foundation – Masters

### GSQ Group Operations and Procurement Organisation

#### **Founder and Chairman**

**GSQ Solutions Ltd.**  
[GSQS]



**2019 – present**  
[rpoots@gqsolutions.com](mailto:rpoots@gqsolutions.com)

Tel: +44 2891 871329

Mob: +44 7889 221220

<http://www.gsqolutions.com>

As the joint company **Founder and Chairman of the Board of Directors** Robert has conceptualised and ensured that all the subsidiary Companies are supported securely through an internal organization that regulates all physical requisite needs along with personnel support for operations and consultancy.

## GSQ Group Awarding Organisation

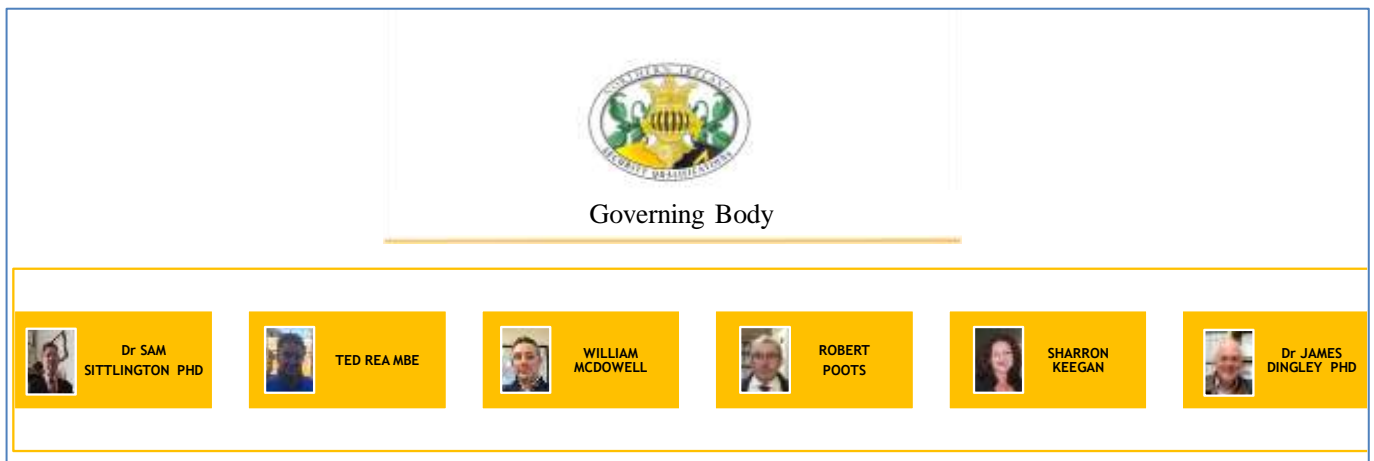
**Founder and Contracts Division Director**  
N.I. Security Qualifications Ltd.  
[NISQ]



**2017 – present**  
[rpoots@nisq.uk](mailto:rpoots@nisq.uk)  
Tel: +44 2891 871329  
Mob: +44 7889 221221

<http://www.nisq.uk>

As the joint company **Founder, Contracts Director and Group Finance and Development Director** Robert has conceptualised and ensured the Group and its wholly owned subsidiary Companies have been correctly structured and built on a firm foundation of professionalism, ethical values and legislative procedures acceptable globally.



## GSQ Group Training Organisation

**Founder**  
PraesumNI Ltd.  
[PNI]



**2017 – present**  
[rpoots@praesumni.com](mailto:rpoots@praesumni.com)  
Tel: +44 2891 898044  
Mob: +44 7889 221220  
**[under development]**

<http://www.praesumni.com>

The training company is a wholly owned and independently managed subsidiary of the Group and operates under a fixed price service provision agreement.

## GSQ Group Specialist Security Tradecraft Training Programmes

**Founder and Matrix Innovator**  
The Praesum Programmes



**2015 – present**  
[rpoots@praesumatnaeum.com](mailto:rpoots@praesumatnaeum.com)

Working alongside the Specialist Security Trainer Robert has produced a **unique product** in the form of an accredited matrices of structured personal development pathways for the security Sector including specialist security, from those entering the sector to Operational and Strategic level public and private sector learners. These pathways are built on a considerable number of Northern Ireland historically tested specialist **academic and practice programmes/Qualifications** not available elsewhere or world-wide at this time. The Groups development based on a series of pre-planned business case phases has built a reputation of professionalism to create and deliver a Globally unique product to University Standard.

## Individual Companies

**Diversitec Ltd –**



**2002 – present**  
[rpoos@diversitec.co.uk](mailto:rpoos@diversitec.co.uk)

**Tel: +442892 693622**

**Mob: +44 7889 583498**

<http://www.Diversitec.co.uk>

Robert supported by his wife Sylvia founded Diversitec Ltd. in September 2002 to assist farmers and rural businesses and communities diversify their current business streams through 4 core company principles;

**Planning,  
Concept Design,**

**Facilitation Management  
Diversification.**

In 2002 Diversitec instigated the regeneration of the Maze “Stadium and rural center of excellence” concept and master plan which became a key component in the Northern Ireland Peace process which culminated in the Good Friday agreement. In recompense and acknowledgement of the work in the Peace Process Robert was supported through introductions facilitated by the President of Ireland, Mary McAleese, the American ambassador to Ireland James Case Kenny and representatives of Westminster, which enabled Diversitec Ltd. in 2008 to diversify and built a network of contacts and associates in the Middle East, China and Eastern Europe. This strategic network enables Diversitec to deliver customised business engineered solutions to clients through bespoke inter-governmental, public, private partnerships funded through cross-sector collateralisation and global policy initiatives.

Key achievements include:

- Planning for renewable energy projects and residential and commercial developments.
- Finance and strategic modelling and product development for start-up company - Agri-food sector.
- Finance modelling and strategic development in the renewable energy sector
- Concept design, business planning and stakeholder introduction for key Gateway development – £130 million project.
- Mandated facilitator and project modelling for a Chinese Technology company
- Finance and strategic modelling for Chinese International Development Company.
- Facilitator and business development modelling for introduction of a UK company into Middle East.
- Noted Concept design for the former Maze Prison site - £500 million trans-national strategic development project.
- Facilitator in the Northern Ireland peace process.

**T.W.R Poots and S.A. Poots & Partners**  
**T. A. Poots & Partners**



**Partner**                      **2002 - present**  
**Managing Partner**      **1976 – 2002**

The Family Homestead and Agricultural business since the seventeenth century was successfully managed by Robert and his wife and family from 1976. It was extensively developed and expanded by 300% to a single ownership holding of 220 acres and 400 head of cattle and then modelled for the transition of succession to the next generation through a strategic diversification policy.

Key achievements include:

- Managed the business through the establishment of the EEC Common Agricultural Policy.
- Competitively bid, designed, project managed and constructed the development of the Agricultural business through a complex Public Private Financed Development plan in partnership with the European Union.
- Competitively defended the expansion [future proofed] during introduction of Quotas by the European Union
- Successfully expanded of business through Mergers and Acquisitions.
- Modelled and managed the farm diversification and succession transition to T.W.R Poots and S.A Poots and Partners and Diversitec Ltd.

## Founder and Chairman

Laganside Rural Development Ltd [LRDL] -



2002 - 2015

LRDL was founded by its chairman Robert Poots in January 2002 to source, model and administer funding to assist the strategic sustainability of Farmers and the Rural Community in the Lisburn City area. It was successfully expanded to facilitate Antrim, Newtownabbey, Carrickfergus, Craigavon, and Armagh council rural areas in Northern Ireland. LRDL successfully won and administered funding and training to the rural population fast tracking them to enable training for computer literacy and business administration in the fast-moving EU market place. On completion of its objective LRDL entered its exit strategy and became an historic records data base as required under European Funding regulations until 2014 which saw the completion of this phase and the closing of the company. The extensive success of the company identified by the local government was demonstrated through the rolling out across all council areas in Northern Ireland of "local Action groups" modelled on the LRDL structure to administer the EU Leader funding

Key achievements include:

- Successfully negotiated with Lisburn City Council [LCC] to mandate LRDL to manage the rural area of Lisburn.
- Successfully negotiated with Lisburn City Council to financially support LRDL for 5 years through investing £250,000 core funding for the period.
- LRDL established, staffed and compliant with all UK and EU governance requirements.
- Development of the Rural Strategy for Lisburn, Newtownabbey, Antrim and Carrickfergus.
- Strategic development and financial modelling of targeted rural programmes.
- Competitively bid, secured and managed £2.01 million rural diversification funding in Lisburn, Antrim, Newtownabbey and Carrickfergus.
- Competitively bid, secured and managed £662,000 rural diversification funding in Armagh and Craigavon
- Return on investment for the five years period was >400% return on LCC investment
- Inward investment each year for five years [200% EU funded aid and 200% private investment]
- Developed the Maze stadium and rural center of excellence concept & community initiative.
- Transformation of LRDL to an historic records data base.
- Northern Ireland Local Action Groups modelled on LRDL

## Elected and Mandated Executive Positions

### Founding Member

Renewable Energy research group N.Ireland



2006 – 2015

Founded in 2006 through collaboration between Invest Northern Ireland Ltd. [INI], Queen University of Belfast [QUB] and strategic partners in the private sector to research and develop a regional strategy for this new emerging sector in Northern Ireland. **£25 million** research strategy identified in "The Northern Ireland Research action plan 2020" accepted and supported by the local government

**Governor**  
**Dromore Primary school**

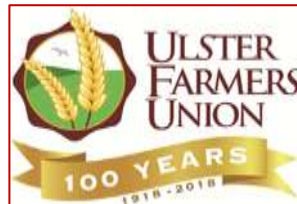


**1997 – 2010**

<http://www.dromorecentral.co.uk>

Established in 1938, Dromore Primary School is the local primary school for the education of children from 4 to 11 years of age and comprising **600 pupils, 33 teaching staff and 50 ancillary staff**. The Governors are ultimately responsible for the overall management of the school which has an annual budget of **£1,800,000** and a school fund account of **£7,625,000**. A new school has been in development since 2000 and has been politically agreed, site purchased, planning passed, modelled, on site under construction in 2015 and opened in September 2016 with a student increase to 700 pupils. The new buildings were officially opened by Her Royal Highness the Duchess of Cornwall on 11 May 2017.

**Ulster Farmers Union [UFU]**  
**Elected positions held.**



**1978 – present**

<http://www.ufuni.org>

Founded in 1918, the Ulster Farmers' Union (UFU) is the **largest** democratic voluntary organisation representing farmers and growers in Northern Ireland. Its central objective is to promote their interests both at home and abroad through professional lobbying. Today, the UFU has over **11,500 members** who are supported by 25 regional offices and the headquarters building in Belfast.

How the organisation works: - the UFU grass roots members discuss policy issues at their 25 local Group meetings which are examined at the 6 County meetings. These are then examined in detail at the Unions Central Committees, before policies are ratified at the UFU's monthly Executive Committee meeting. Executive management decisions are taken by the UFU council.

<b>UFU member</b>	<b>1978 - present</b>
<b>Chairman of the Lagan Group of UFU</b>	<b>2001 - 2003</b>
<b>County Down Chairman of UFU.</b>	<b>2003 - 2004</b>
<b>Member of Council for the UFU</b>	<b>2001 - 2009</b>
<b>Executive committee member UFU</b>	<b>2001 - 2009</b>
<b>Rural Development committee member</b>	<b>2003 - 2016</b>
<b>Vice-Chairman of Rural Development Central Policy Committee</b>	<b>2003 - 2009</b>
<b>Environment and Renewable Energy Central Policy committee</b>	<b>2005 - 2009</b>
<b>Rural Enterprise Central Policy committee</b>	<b>2005 – 2009</b>

**Northern Ireland Representative  
European Academy of Architecture  
Department of European Development**



**2003 – 2008  
Prague 6  
Czech Republic**

**European Centre for Architecture, Information and Communication Technologies**

**ECAICT**

<http://www.euroarch.cz>

The European Academy of Architecture was established in the beginning of the 21<sup>st</sup> century to build a world open architecture society on the wings of the internet with several platforms or centres each with specifically focused departments containing nominated professional or academic representatives of each country and region within the European Union.

The Information Technologies are not only a new instrument of architectural or urban design but a new philosophy of thinking for the virtual dreams of modern architecture and urban theory, philosophy and planning realizations. This in the digital age of the Third Millennium started a new tradition in the field of architecture and urban development, the tradition of architecture information, culture and educational knowledge transfer for everybody.

<http://www.euroarch.cz/spmit2004.htm>

**Director  
Lisburn Strategy Partnership**

**Lisburn Strategy Partnership**

**2001 – 2006**

Lisburn Strategy Partnership [ Lisburn Peace and Reconciliation Partnership] was one of 32 Strategic Boards established in Northern Ireland as a cross community, cross sectorial board to deliver distinctive European Union Structural Funds Programmes aimed at reinforcing progress towards a peaceful and stable society and to aid peace and reconciliation and participated fully in:-

- Peace I initiative- EU Special Support Programme for Peace & Reconciliation (1995-1999)  
...total initiative funding **€500 million [+ €167million national contribution]**
- The Belfast/Good Friday agreement [April 1998].
- Peace ii initiative- EU Programme for Peace and Reconciliation in Northern Ireland and the Border Region of Ireland [2000-2004]  
...total initiative funding **€531 million [+€304million national contribution]**
- Peace ii initiative- Extension - EU Programme for Peace and Reconciliation in Northern Ireland and the Border Region of Ireland [2005-2006]  
...total initiative funding **€78 million [+€82million national contribution]**
- Peace iii initiative- EU Programme for Peace and Reconciliation in Northern Ireland and the Border Region of Ireland.[2007 – 2013]... total initiative funding **€225 million[+€108million national contribution]**





**Founding Director**  
**Comet Shadow Partnership**

The COMET Partnership

2002 – 2005

<http://www.belfastcity.gov.uk/business/internationalrelations/europeanaffairs/comet.aspx>

Comet Shadow Partnership (Councils of the Metropolitan Area) was established in 2002 as a vehicle for collaboration on a range of policy, social, economic and environmental issues between the six local authorities within the Greater Metropolitan area of Northern Ireland, namely Belfast, Carrickfergus, Castlereagh, Lisburn, Newtownabbey and North Down who all previously failed to secure Interreg recognition and funding.

The COMET region covers an area of approximately **960 sq. kms, a population of 646,550** (according to the 2001 census), **38% of Northern Ireland's total population**. Primarily the focus for collaboration to date has been in respect to local and regional economic development opportunities funded through European Interreg iiiA and ivA competitively bid programmes. The current phase of the programme, which runs from 2007-2014, is called the INTERREG IVA Programme. This covers Northern Ireland, the border region of Northern Ireland and the Republic of Ireland and western Scotland. It has a total **competitively accessed** regional budget of **€258 million** with its objective to support strategic cross-border co-operation for a more prosperous and sustainable region. The Shadow Partnership **successfully lobbied** and won recognition as the areas representative Interreg board and gained full access to the Northern Ireland regional funding on 05 April 2005.

**Vestry Board Member**  
**Dromore Cathedral**



1976 – 2004

Vestry board elected representative on the Cathedral Church of the Parish of Down and Dromore. Skillset needed included Budgeting, restoration of an Historic listed building, construction, building maintenance and community liaison skills.

## Professional Membership and Qualifications

Victory Services Club {London}  
Ulster Flying Club  
UK Civil Aviation Authority           P.P.L. (Helicopter)  
UK Civil Aviation Authority           F.R.O.L  
QN Basic Life Support  
The Wallace High School               3 A-Levels  
The Wallace High School               10 O-Levels

## Referees

### **Professor R.J.C. Anderson OBE. FCIM**

Chairman ASG Ireland Ltd.  
Past President of the Northern Ireland Chamber of Commerce and Industry  
Past Chairman of Northern Ireland Screen  
Tel: +44 (0) 2890 802000

### **D.K.H. Phillips MBE. FTCL LGSM**

Churchill Fellow  
Past Vice Principle of Saint Aidens High School, Glenavy  
Central Committee of the Northern Ireland Housing Executive.  
Tel: +44 (0) 7764 832807